# **MANAGEMENT (MGT)**

#### MGT 2013. Introduction to Management. 3 Credit Hours.

A survey course covering the fundamental processes of management in terms of planning, organizing, leading and controlling in an organization. This course will not count for credit toward any Price College of Business major. (F, Sp)

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 2970. Special Topics/Seminar. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

## MGT 3013. Principles Of Organization And Management. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3113. Managing Corporate Comm. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3123. Supervision Skills. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3133. Leadership. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3143. Legal Issues for Managers. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3153. Intro to Sports Business. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

### MGT 3163. Licensing & Prop Mgt in Sports. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3173. Sports Logistics. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3183. Leading the Collegiate Athlete. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3193. Sports Marketing & Management. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3203. Pay for Play: College Sports. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3213. Sports Sales/Revenue Gen. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3223. Sports Analytics. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

### MGT 3233. Leadership - Internat Settings. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3243. Financing in Sports Business. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3253. Economics of Sports Business. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3313. Unknown. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3363. Organizational Behavior. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3513. Human Resource Management Practice. 3 Credit Hours. Course Type: Lecture

#### MGT 3523. Production/Operations Management. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3700. Mgt Internship for Credit. 3 Credit Hours.

#### Course Type: Internship

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3710. Topics in Management. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3960. Honors Reading. 1-3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3980. Honors Research. 1-3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 3990. Independent Study. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

## MGT 4023. Principles Of Inventory And Materials Management. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4123. Industrial Relations. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4143. Evidence-Based HR Management. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

## MGT 4153. Current Issues In Human Resource Management. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4163. Organiz Management-Prof Sport. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4173. Sports MGT Practicum. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4183. Negotiation. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

## MGT 4323. Cross-Cultural Issues Of Managerial Behavior. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

### MGT 4361. Organizational Behavior. 1 Credit Hour.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4362. Organizational Behavior. 2 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4363. Organiztnl Behavior. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4373. Compensation Issues In Management. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4513. Organizational Design And Theory. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4523. History Of Management. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4710. Special Problems In Management. 1-3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

### MGT 4960. Directed Readings. 4 Credit Hours.

#### Course Type: Lecture

#### MGT 4970. Special Topics/Seminar. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 4973. International HR Management. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5053. Production/Operations Analysis. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5063. Norman Course. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5081. Occe Course. 1 Credit Hour.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5082. Occe Course. 2 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

## MGT 5083. Human Resource Management And Organizational Behavior. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5101. Leadership Academy Part 1. 1 Credit Hour.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5102. PMBA Leadership Academy. 2 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5111. Occe Course. 1 Credit Hour.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5112. Occe Course. 2 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

## MGT 5113. Organizational Behavior And Administration. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

## MGT 5153. Inventory Systems And Materials Management. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

### MGT 5201. Leadership Academy Part 2. 1 Credit Hour.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5303. Production/Operations Analysis. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5313. Industrial Relations. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5323. Strategy Consulting. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5353. Interpersonal & Group Dynamics. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5373. International Management. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5383. Compensation Theory And Administration. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5513. Planning, Staffing And Development. 3 Credit Hours. Course Type: Lecture

#### MGT 5702. Organizational Behavior. 2 Credit Hours.

Prerequisites: Graduate Standing Concepts and theories of organizational behavior and human resources management for MBAS

Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5712. Negotiation and Leadership. 2 Credit Hours.

Prerequisites: Graduate standing Theoretical understanding and skill development necessary for effective negotiations and leadership in organizational settings.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5960. Directed Readings. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5970. Special Topics/Seminar. 1-3 Credit Hours.

1 to 3 hours. Prerequisite: Graduate standing or permission of instructor. May be repeated; maximum credit nine hours. Special topics or seminar course for content not currently offered in regularly scheduled courses. May include library and/or laboratory research and field projects. (Irreg.) **Course Type:** Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5980. Research For Master's Thesis. 2-9 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 5990. Independent Study. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 6101. Seminar On The Academic Profession. 1 Credit Hour. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

### MGT 6113. Problems in Human Behavior. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

## MGT 6253. Seminar In Organization And Administration. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

## MGT 6273. Behavioral Analysis In Management And Marketing. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 6293. Strategic Marketing And Management. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

## MGT 6403. Seminar--Management Informations Systems. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 6451. Motivation-Productivity. 2 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 6452. Motivation-Productivity. 2 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 6503. Development Of Management Thought. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 6513. Global Business And The Environment. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

## MGT 6960. Readings In Selected Fields Of Management. 1-4 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 6963. Seminar-Human Resources Mgt. 3 Credit Hours. Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

### MGT 6970. Special Topics/Seminar. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

### MGT 6971. Seminar: HR Mgmt. 1 Credit Hour.

#### Course Type: Lecture

#### MGT 6972. Seminar in Strategic Management. 2 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 6973. Seminar. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

### MGT 6980. Research For Doctor's Dissertation. 2-16 Credit Hours.

**Course Type:** Lecture This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://ou-

public.courseleaf.com/courses/).

#### MGT 6983. Research Methods and Design. 3 Credit Hours.

#### Course Type: Lecture

This course is facilitated by the University of Oklahoma Norman Campus. For more information, please visit the OU Course Catalog (https://oupublic.courseleaf.com/courses/).

#### MGT 6990. Independent Study. 3 Credit Hours. Course Type: Lecture